



With deep regret and sorrow, we announce the recent passing of George Robert (Rob) King.

Rob joined Baystate Financial in 2011. His career in the financial services industry spanned over 40 years, helping families all over Cape Cod, Southeastern Massachusetts and throughout the U.S.A. To all those who knew him, he was a great advisor and friend. Rob will certainly be missed by all.

Because of Rob's passion and caring for his clients, prior to his passing, he started planning the succession of his practice to Scott Barker, also a Baystate Financial Advisor in the Osterville, MA office. He and Scott, along with his wife Betty, had extensive conversations to ensure that the trust and confidence you had in Rob would continue. Some of you may already know Scott. He and Rob have worked together in the Osterville office over the past five years. Scott has been a financial advisor since 1998 and joined Baystate in 2013. (Please see Scott's biography enclosed.)

As a matter of transition, Scott will be assuming Rob's client relationships along with Rob's wife, Betty, who will be staying on to work in the practice. Scott and Betty are committed to providing you with all your financial, investment, insurance and estate planning needs and will continue to provide you with an exceptional level of service that you have come to expect.

Should you have any immediate concerns, please feel free to contact Betty at 508-790-7100 (her office line) or 508-776-6047 (her mobile number). Betty can also be reached via email at bking5@baystatefinancial.com. You can also reach Scott Barker at 508-888-6615 or via email at sbarker@baystatefinancial.com.

Best Regards,

Elizabeth J. King *Scott P. Barker*